

Press Release

Phönix SonnenStrom AG: Figures for the first quarter of 2007

- **Group takes record order book into the second quarter**
- **The Board of Directors confirms its guidance**

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Sulzemoos, 15 May 2007/ Phönix SonnenStrom AG (ISIN DE000A0BVU93), an international leading photovoltaic systems integrator, presents its figures for the first quarter which are in line with expectations. Especially in Germany, the world's largest photovoltaic market, the seasonal course of the photovoltaic systems business is determined by the reduction in feed-in tariffs for electricity generated by photovoltaic plants which takes place on 1 January of each year. For this reason, the fourth quarter is particularly strong in terms of sales and earnings, and the first quarter is generally very weak. Moreover, at Phönix SonnenStrom AG, the fixed costs block rose relatively sharply in the first quarter owing to the ongoing expansion of the Group and the creating of new jobs, which raises personnel costs.

In the period from 1 January to 31 March 2007, the total sales of the Phönix SonnenStrom Group generated in Germany and abroad came to € 15.03 million, thus falling marginally short of the previous year's figure of € 15.29 million. Sales are split between the Components & Systems and Power Plants segments which posted € 11.39 million (Q1-2006: € 14.93 million) and € 3.64 (Q1-2006: € 0.36 million) respectively. In the reporting period, earnings before interest and taxes (EBIT) stood at minus € 1.5 million (Q1-2006: € 0.12 million) which is considerably higher than the planned EBIT. Accordingly, the consolidated net income for the period came to minus € 1.94 million (Q1-2006: € 0.10 million), which results in an earnings per share of minus € 0.32 (Q1-2006:

€ 0.02). The EBIT margin, which is the ratio of EBIT to sales, posted minus 10 percent in the first quarter (Q1-2006: 0.8 percent).

In the first quarter, the foundations were laid for business over the course of the remainder of the year. A record order book level of € 78.13 million accompanies the Group into the second quarter (31 March 2006: € 14.3 million). As against 31 December 2006, orders on hand soared by a remarkable € 66.86 million, up from € 11.27 million, which is an increase of almost 600 percent. Order intake in the second quarter remains at a consistently high level and is spread over both segments. The Power Plants segment has a great number of contracts for large-scale projects in Germany and abroad. On 30 April, the Group's orders on hand exceeded € 100 million for the first time.

The Board of Directors of Phönix SonnenStrom AG is confident about the course of business throughout the year and confirms its guidance for the financial year 2007. Consolidated sales of € 200 million have been planned, along with an EBIT of € 9 million, which results in an EBIT margin of 4.5 percent. At least 20 percent of sales are to be generated abroad. In the year 2008, the Board of Directors assumes that expansion of the Group will be above growth anticipated for the global market.

The Quarterly Report will be available as from 15 May 2007 on the company web site at www.SonnenStromAG.de under the heading Investor Relations, Financial Reports.

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About Phönix SonnenStrom AG

Phönix SonnenStrom AG, based in Sulzemoos near Munich, is a leading photovoltaic systems integrator. In the financial year 2006, the Phönix SonnenStrom Group generated sales of EUR 119 million in Germany and abroad. Phönix SonnenStrom AG designs, builds and operates large-scale photovoltaic plants and is a wholesaler of complete solar electricity plants, solar modules and components. The Group is a market leader in photovoltaic systems technology. The focus of activities is on the consistent reduction of system costs. With a sales network covering the whole of Germany, and subsidiaries in Spain and Singapore, as well as a participation in Italy, the Group currently has over 100 employees. The shares of Phönix SonnenStrom AG (ISIN DE000A0BVU93) are listed on the regulated market (Prime Standard) on the Frankfurt stock exchange.

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